Report on the Results of RÁBA Plc. in Q1 of 2020

Unaudited. consolidated quarterly report according to the International Financial Reporting Standards (IFRS)

Company:	RÁBA Automotive Holding Plc.	
Company address:	H-9027 Győr. Martin u. 1.	
Sector:	Machine industry	
Period:	Q1 of 2020.	
Phone:	+36 96 624-460	
Fax:	+36 96 624-006	
E-mail:	adam.steszli@raba.hu	
Investor's contact person:	Ádám Steszli	

MANAGEMENT REPORT

MAIN RESULTS OF THE COMPANY

- The data relating to the demand in Q1 of 2020, reflects first and foremost the economic decline manifest in the second half of 2019, a result of the shrinking demand in the economy in general and in the sector in particular, rather than of the decline in activities due to the COVID-19 pandemic. The impact of the global pandemic on the demand is limited for now, detectable in the March figures, in the first place. Economic uncertainty, however, has increased significantly due to the global epidemic situation. This may lead to further decline in market demand in the short and medium term. The figures for external markets during Q1 of 2020 reflected the slow-down of global economic activity in almost all key segments. There was a significant decline in demand in all key markets of Rába. In terms of production costs, due to the wage pressure, which has been manifest for years, the elevated wage level continues to be a key cost factor and the continuously increasing energy price level resulted in the highest energy prices of the past ten years in Q1 of 2020. As regards sales, Q1 of 2020 was characterised by a 19.5 per cent decline in turnover at group level. Sales revenue amounted to HUF 11.9 billion against HUF 14.7 billion during the base period. The Axle Business Unit was the only one of the business divisions to achieve sales growth, amounting to 1.3 per cent. The Components and the Vehicle Business Units, though, suffered substantial sales declines, amounting to 19.4 and 57.1 per cents respectively. In the case of the Vehicle Business Unit, the substantial decline in sales was due to domestic sales, caused by the decline in defence sales. In terms of the exchange rate environment, an increase was manifest in Q1 of 2020, in the exchange rates of both the USD representing a lesser portion in the company's foreign exchange turnover and in the EUR, representing a more substantial portion of FX sales. In the case of the USD, the average exchange rate increased by 9.8 per cent, while the EUR exchange rate increased by 6.6 per cent compared to the level of the base period of one year earlier.
- A factor with a significant impact on the business of the group is that the orders due in 2020 under the new framework agreement concluded with the Ministry of Defence in 2018, have not materialised, thus the quarterly financial results of Rába Vehicle Ltd. and of the group cannot be compared.
- Due to the high wage and energy price level causing substantial pressure on the cost side, to the declining material prices, higher exchange rates and to the effect of substantial volume fluctuations on the operation, the gross margin in Q1 of 2020 increased by 0.6 percentage points to 20.8 per cent, which corresponds to a gross profit of HUF 2.5 billion.
- The balance of other revenues and expenditures amounted to HUF 349 million in losses during the review period, against the profit of HUF 72 million during the same period of the previous year. The profit of other activities during the review period include write-offs in the amount of HUF 296 million due to the unsustainability in accounting terms of the Ministry of Defence capacities.
- Due to the substantially shrinking market demand and the volatile production environment, op-

erating profits remained below the level of the base period. At group level, the operating profit amounted to HUF 120 million in losses. In terms of business units, the Group-level operating losses are due primarily to the loss-making operation of the Vehicle Business Unit: due to the almost entirely missing domestic sales, the operating losses of the Vehicle Business Unit amounted to HUF 397 million, the Axle and the Components Business Units, though, managed to register profits at operating level: the operating profit of the Axle Business Unit amounted to HUF 116 million and to HUF 82 million for the Components Business Unit.

- In terms of cash generating efficiency, the Company generated a group-level EBITDA of HUF 450 million in Q1 of 2020, with a 3.8 per cent efficiency ratio. The considerable decline in efficiency, reaching some 6.0 per cent, i.e. HUF 997 million, is due to the decline or complete elimination of the relevant markets and to the wage and energy costs exceeding the levels of the review period. The contribution to the group-level EBITDA profit of the Axle Business Unit was a HUF 411 million in profits, whereas the Components and the Vehicle Business Units generated profits of HUF 199 million and losses of HUF 311 million respectively.
- The financial loss in Q1 of 2020 amounted to HUF 635 million, compared to the loss of HUF 7 million generated during the same period of the previous year. The financial performance was influenced by the realised exchange rate loss of HUF 610 million and the net interest burden of HUF 17 million.
- The total aggregate income and profit for Q1 of 2020 decreased by 214.6 per cent resulting in losses of HUF 853 million.
- The net borrowing in Q1 of 2020 shows a decrease by HUF 878 million compared to the same period of last year and an increase by HUF 102 million compared to the level of the year-end, amounting to HUF 8.0 billion. Of the principal factors, mention must be made of the level of the working capital, adjusted flexibly to the decline in market volume, the decline of working capital compared to the level of a year earlier is HUF 2,714 million, and HUF 208 million compared to the year-end level. It is owing to this that the net borrowing increased only by HUF 102 million in spite of the losses, compared to the year-end level. The revaluation, due to exchange rate fluctuation, of loans, worth HUF 737 million not involving cash movements, also contributed to the increase in net borrowing compared to the year-end level.
- The shareholder's equity decreased by 5.9 per cent compared to the same period of the previous year. The shareholder's equity per share reached HUF 1.510/share.

thousand HUF	Q1 2019	Q1 2020	Change
Sales revenue	14 724 695	11 856 038	-19.5%
Gross profit	2 967 117	2 466 501	-16.9%
Gross margin	20.2%	20.8%	0.6%p
EBITDA	1 446 085	449 577	-68.9%
EBITDA	9.8%	3.8%	-6%p
Operating profit	930 037	-119 637	-112.9%
Net financial profit/loss	-6 941	-635 471	-9055.3%
Profit after tax for the current year	744 027	-852 942	-214.6%
Total comprehensive income	744 027	-852 942	-214.6%

GOAL. STRATEGY OF THE BUSINESS

"The 2020 business year has posed unexpected challenges to our company as we have to manage the general global economic slowdown, and the decrease in market activity due to the COVID-19 pandemic to boot. Thus the forecast is subject to uncertainty, however Rába keeps its focus on generating cash-flow and the structural reduction of operational costs in 2020. It is our resolute intention to exploit the opportunities of the global supply chains expected to shift due to the crisis. Despite the crisis we will continue to carry out our R&D developments and modernization programs, we will speed up the Industry 4.0 projects, and consider further company- and asset-based acquisition opportunities." – said István Pintér, Chairman-CEO of RÁBA Automotive Holding Plc.

EXTERNAL ENVIRONMENT OF THE BUSINESS

- Market figures for Q1 2020 reflect primarily the decline in the economic environment manifest in the second half of 2019. The impact of the COVID-19 pandemic resulting in shrinking demand was only manifest to a limited extent on actual figures, it was much more marked in terms of the uncertainty surrounding future economic outlooks. The increasing uncertainty made market players reluctant and drag their feet when it comes to investments, thus further decline in market demand is expected in the short and medium terms. In Europe, the registration figures for the heavy truck market show a 26.9 per cent decline in Q1 of 2020, and the North American market also showed a similar decline by 26.0 per cent. In terms of the agricultural segment, the demand for Rába products declined substantially in Q1 of 2020, resulting in a decline for the current year by 20.6 per cent. The Russian truck market is also characterised by a decline in demand, although market decline is more moderate, at 1.1 per cent in Q1 of 2020. The Russian bus market is seen as an exception among key sales segments, as this was the only area where there was an increase in activities, market demand during the quarter exceeded the level of a year earlier by 29.2 per cent. The European passenger vehicle market showed a significant decrease during Q1 of 2020, new vehicle registrations remained 26.3 per cent below the value for the base period of a year earlier.
- A factor with a significant impact on the business of the group is that the orders due in 2020 under the new framework agreement concluded with the Ministry of Defence in 2018, have not materialised, thus the quarterly financial results of Rába Vehicle Ltd. and of the group cannot be compared.
- The significant decline in demand impacted the entire supply chain: steel prices in Q1 of 2020 were 13.0 per cent lower than during the based period.
- The drastic increase in energy prices felt during H2 of 2019, continued in Q1 of 2020, as a result of which they exceeded the already high level of the base period by 1.7 per cent. Thus, energy prices reached a record high for the past 10 years in terms of quarterly average price levels. Energy prices higher than this were last recorded during the economic crisis of 2009.
- With regard to the exchange rate environment, an increase occurred in the case of both the USD, representing a lesser proportion in the FX turnover of the company and the EUR, representing more substantial weight in the FX turnover in Q1 of 2020. In the case of the USD the exchange rate increased by 9.8 per cent, while the EUR exchange rate increased by 6.6 per cent compared to the base period.¹

	Q1 2019	Q1 2020	Change
EURHUF – average	318.1	339.1	6.6%
EURHUF – end of period	320.8	359.1	11.9%
USDHUF – average	280.0	307.5	9.8%
USDHUF – end of period	286.1	327.1	14.3%
Changes in raw material prices*	125%	108%	-13.0%
Changes in energy prices**	207%	211%	1.7%

^{*}Rába indices –own calculation - base: 2007. Q1; average values for the period

SUMMARY OF RESULTS OF DURING THE CURRENT PERIOD

Rába Axle Ltd.

The sales revenue of Rába Axle Ltd. in Q1 of 2020 amounted to HUF 6.6 billion compared to HUF 6.5 billion achieved during the base period of 2019. This corresponds to an increase of 1.3 per cent.

^{**}Rába indices – own calculation - base: Dec. 2004. Average values for the period

¹ The average exchange rates were calculated based on the official FX exchange rates of the MNB. Source: http://www.mnb.hu/arfolyam-lekerdezes

On the **American market** the sales revenue in the reporting period was USD 3.2 million, compared to the USD 3.5 million in Q1 of 2019. This corresponds to a decrease of 6.7 per cent.

On the **EU market** Rába Axle Ltd.'s sales figures in HUF terms decreased by 9.6 per cent, amounting to HUF 4.3 billion, compared to HUF 4.8 billion during the base period.

European exports remained below the level of the same period a year earlier by 19.3 per cent in Q1 of 2020 amounting to EUR 9.4 million, compared to HUF 11.6 million in Q1 of 2019.

Domestic sales before consolidation amounted to HUF 1,130 million which represents a decrease by 4.2 per cent compared to the HUF 1,084 million of the base period.

On the **CIS and East-European** markets. the export sales revenues achieved by Rába Axle Ltd. in Q1 of 2020 were 248.1 per cent higher than the base period in 2019, increasing from EUR 0.7 million to EUR 2.4 million.

In the **other** markets, the sales revenue during the reporting period amounted to EUR 1.3 million, which was 23.3 per cent below the EUR 1.7 million turnover of the 2019 base period.

The operating result of the Company in Q1 of 2020 was a profit of HUF 116 million, compared to HUF 220 million during the same period of the previous year.

At EBITDA level, the operating profit of the Axle business unit was HUF 411 million compared to HUF 502 million registered a year earlier.

Million HUF	Q1 2019	Q1 2020	Change
America	968	1 015	4.9%
EU - export	3 700	3 195	-13.6%
EU - domestic	1 084	1 130	4.2%
CIS	217	808	272.4%
Other	541	444	-17.9%
Total sales revenue	6 510	6 593	1.3%
EBITDA	502	411	-18.1%
Operating profit	220	116	-47.3%

Rába Automotive Components Ltd.

The sales revenue of Rába Automotive Components Ltd. amounted to HUF 3.8 billion in Q1 of 2020, which is a decrease of 19.4 per cent compared to the base period.

Rába Automotive Components Ltd. generates a considerable portion of its sales on the European market.

European exports during Q1 of 2020 amounted to EUR 5.3 million, which represents a decrease of 16.0 per cent compared to the EUR 6.3 million of the base period of 2019.

Domestic sales before consolidation amounted to HUF 1,961 million during the reporting period, which corresponds to a decrease by 26.7 per cent compared to the sales revenue of HUF 2,677 million during Q1 of 2019.

The Company generated profits of HUF 82 million at operating level during the reporting period compared to a profit of HUF 178 million in Q1 of 2019.

On the level of EBITDA, the profit of the Automotive Components business unit was HUF 199 million during the period, compared to HUF 297 million of the previous year.

Million HUF	Q1 2019	Q1 2020	Change
EU - export	1 993	1 790	-10,2%
EU – domestic	2 677	1 961	-26,7%
Other	0	11	0,0%
Total sales revenue	4 670	3 762	-19,4%
EBITDA	297	199	-33,0%
Operating profit	178	82	-53,9%

Rába Vehicle Ltd.

The sales revenue of Rába Vehicle Ltd. in Q1 of 2020 was below the figure of the base period by 57.1 per cent and decreased from HUF 4.1 billion to HUF 1.8 billion.

A significant portion of the sales revenue of Rába Vehicle Ltd. is generated on the European market.

European exports were 4.0 per cent below than the level of the base period, thus declining from EUR 4.8 million to EUR 4.6 million.

Domestic sales before consolidation amounted to HUF 197 million in Q1 of 2020, compared to HUF 2,589 million during the base period, representing a decrease by 92.4 per cent.

The operating losses amounted to HUF 397 million during the reporting period compared to the profit of HUF 540 million during the base period last year.

On the level of EBITDA, in the reporting period, the Vehicle Business Unit registered losses of HUF 311 million compared to the profit of HUF 599 million in Q1 of 2019.

Million HUF	Q1 2019	Q1 2020	Change
EU - export	1 526	1 567	2.7%
EU - domestic	2 589	197	-92.4%
Total sales revenue	4 115	1 764	-57.1%
EBITDA	599	-311	-151.9%
Operating profit	540	-397	-173.5%

The Rába Group

The consolidated sales revenue of the Rába Group in Q1 of 2020 amounted to HUF 11.9 billion, which is a decline by 19.5 per cent compared to the figure of HUF 14.7 billion reported for the base period Q1 of 2019.

The operating loss of the group during the current period amounted to HUF 120 million, compared to HUF 930 million in profits during the same period a year earlier.

During the reporting period, the financial result was a loss of HUF 635 million, which includes, among others, a net interest payment of HUF 17 million, as well as exchange rate losses of HUF 610 million.

Profits from the purchase of investment amounted to HUF 7 million during the reporting year, which includes the adjustment for the 24.9 per cent share in Rekard by 24.9.

Based on the above, the Rába Group generated net losses of HUF 853 million in Q1 of 2020, compared to a profit of HUF 744 million during the same period of the previous year.

On the level of EBITDA. the group registered profits of HUF 450 million in Q1 of 2020, against last year's figure of HUF 1,446 million.

The Rába Group – other data and events pertaining to the business activity

Sales revenue by business unit

Sales revenue (HUF million)	Axle	Components	Vehicle	Rába Group consolidated
2019 Q1	6 510	4 670	4 115	14 725
2019 Q2	6 004	4 632	2 706	12 914
2019 Q3	5 206	3 427	1 983	10 284
2019 Q4	6 069	3 746	2 323	11 859
2020 Q1	6 593	3 762	1 764	11 856

Breakdown of the sales revenues for Q1 of 2020

HUF million	America	EU			CIS	Other	Total
HOP IIIIIIOII	Amenca	Total	export	domestic	CIO	Other	lotai
Axle	1 015	4 326	3 195	1 130	808	444	6 593
Components	11	3 751	1 790	1 961	0	0	3 762
Vehicle	0	1 764	1 567	197	0	0	1 764
Consolidated	1 026	9 578	6 553	3 025	808	444	11 856

Operating profit of group companies

		Operating profit					
			2019.			2020.	
	Q1	Q1 Q2 Q3 Q4 Year					
Axle	220	20	93	34	367	116	
Components	178	185	109	192	664	82	
Vehicle	540	93	-129	-44	460	-397	
Other	-8	1	-110	-34	-151	79	
Total	930	299	-37	148	1 340	-120	

PK2. Companies involved in the consolidation

Company	Share/Issue capital in HUF thousand	Ownership ratio (%)	Voting ratio	Classification ²
Rába Axle Ltd.	9,762,800	100.00	100.00	S
Rába Automotive Components Ltd.	300,000	100.00	100.00	S
Rába Vehicle Ltd.	835,100	100.00	100.00	S
Diagonal Valor Ltd.	3,000	100.00	100.00	S

Voting right securing participation in the decision-making at the general meeting of the company subject to consolidation. ²Subsidiary (S); Jointly controlled (J); Affiliated (A).

PK. 4. CONSOLIDATED PROFIT AND LOSS ACCOUNT ACCORDING TO IFRS

Currency*	HUF	Х	EUR	
Unit*	1.000	X	1.000.000	

^{*} Indicate with an X.

Description of item	Q1 2019.*	Q1 2020.	Index
Domestic sales revenues	5 779 643	3 025 081	52.3%
Export sales revenues	8 945 052	8 830 957	98.7%
Revenues	14 724 695	11 856 038	80.5%
Direct cost of sales	11 757 578	9 389 537	79.9%
Gross profit	2 967 117	2 466 501	83.1%
Cost of sales and marketing	220 370	143 121	64.9%
General and administration expenses	1 888 873	2 093 730	110.8%
Other revenues	201 836	112 589	55.8%
Other expenditures*	129 673	461 876	356.2%
Total other operating expenses	-2 037 080	-2 586 138	127.0%
Revenue from operations	930 037	-119 637	-12.9%
Financial revenues	22 971	435 983	1898.0%
Financial expenditures	29 912	1 071 454	3582.0%
Net financial profit/loss	-6 941	-635 471	-9155.3%
Profit from the purchase of subsidiary company	0	0	
Profit from the purchase of affiliated company	0	6 818	
PROFIT FROM THE PURCHASE OF INVESTMENT	0	6 818	
PROFIT BEFORE TAXATION	923 096	-748 292	-81.1%
Profit tax	179 069	104 652	58.4%
After-tax profit in the current year	744 027	-852 944	-114.6%
Basic value of profit per share (HUF)	55	-63	
Diluted value of profit per share (HUF)	55	-63	

^{*}In Q1 of 2019, innovation supplement was recorded under other expenditures, which from the end of 2019 was reclassified as profit tax.

1. EARNED REVENUES

During Q1 of 2020, Rába generated HUF 11,856 million in sales revenue, compared to HUF 14,725 million during the same period of the previous year, which is a change of 19.5 per cent. 74.5 per cent of the revenues in the reporting period came from exports, while the rest came from domestic sales.

2. COSTS AND OTHER REVENUES. EXPENDITURES

2.1. Direct costs

During Q1 of 2020, the direct cost level of Rába was 79.2 per cent compared to 79.9 per cent of the base period. The amount of direct costs was HUF 9,390 million, 20.1 per cent lower than during the base period (Q1 of 2019: HUF 11,758 million).

Gross profit

The gross profit changed from HUF 2,967 million in the base period to HUF 2,467 million (HUF - 501 million), which is due to the decrease in sales revenue by HUF 2,869 million and by 2,368 million in direct expenses.

2.2. Cost of sales

The cost of sales decreased by 35.1 per cent and amounted to HUF 143 million during Q1 of 2020, compared to HUF 220 million in Q1 of 2019.

2.3. General overhead and administrative expenses

Rába accounts under general overhead and administrative expenses (Q1 of 2020: HUF 2,094 million, Q1 of 2019: 1,889 million) for its costs incurred in relation to the administration of the company

(Q1 of 2020: HUF 852 million) and other general costs (Q1 of 2020: HUF 1,241 million).

2.4. Other revenues and expenditures

Other revenues amounted to a loss of HUF 349 million in Q1 of 2020 compared to HUF 72 million in profits during the same period of last year.

This also includes the figure for one-off items related to the closing of an earlier transaction in the amount of HUF 296 million.

3. OPERATING PROFIT

The operating profit of the Company during Q1 of 2020 was HUF -120 million (Q1 of 2019: HUF 930 million). The decrease in gross profit (HUF 501 million) was further deteriorated by the combined change in sales and general overhead costs (HUF 128 million) and by the change in the balance of other revenues and expenditures (HUF 421 million). Profitability changed from 6.3 per cent during the base period to -1,0 per cent. The profitability of operating profit + depreciation changed from 9.8 per cent during the base period to 3.8 per cent.

4. FINANCIAL REVENUES AND EXPENDITURES

During Q1 of 2020, the net financial result was a loss of HUF 635 million, compared to the loss of HUF 7 million during the base period.

The net result of interest incomes and expenses was HUF -17 million during Q1 of 2020 (against HUF -19 million during the base period).

The net exchange rate difference of FX items during Q1 of 2020 was HUF -610 million (HUF 17 million in the base period).

Financial revenues and expenditures consisted of the following principal items:

in HUF thousand

	Q1 of 2019	Q1 of 2020
Interest income	8	1 771
Exchange rate gains	22 963	433 384
Other financial revenues	0	828
Financial revenues	22 971	435 983
Interest payable	18 798	19 068
Exchange rate loss	6 280	1 043 818
Other financial expenditures	4 834	8 569
Financial expenditures	29 912	1 071 456

5. PROFIT IN THE CURRENT YEAR

The earnings before taxation during Q1 of 2020 amounted to HUF 748 million, which, because of the factors outlined in sections 1-4. is HUF 1,671 million less than the figure for Q1 of 2019. The profitability ratio represents a -6.3 per cent return on sales on the basis of profit before taxation, against the level of 6.3 per cent during the base period.

The Group has HUF 105 million in tax liability during the review period. Within that, the corporate tax liability was HUF 3 million, the local business tax liability was HUF 81 million, the innovation supplement amounted to HUF 14 million, and the deferred tax liability in the reporting period was HUF 7 million.

PK. 3. STATEMENT OF CONSOLIDATED FINANCES ACCORDING TO IFRS (BALANCE SHEET ACCORDING TO IFRS)

Currency*	HUF	X	EUR	
Unit*	1.000	X	1.000.000	

^{*}Currency and unit indicated with X.

Description of item	31.12.2019	31.03.2020	Index
Real estate. machines. equipment	25 394 003	25 067 950	98.7%
Intangible assets	147 709	132 151	89.5%
Other long-term assets	148 859	127 484	85.6%
Property for investment purposes	815 632	809 958	99.3%
Other investments	45 027	51 846	115.1%
Deferred tax receivables	12 012	11 900	99.1%
Total invested assets	26 563 242	26 201 288	98.6%
Inventories	7 651 242	7 916 287	103.5%
Trade receivables and other receivables	6 487 674	8 105 177	124.9%
Profit tax receivable	62 489	161 438	258.3%
Liquid assets. bank account	804 510	1 418 155	176.3%
Total current assets	15 005 915	17 601 058	117.3%
Total assets	41 569 157	43 802 346	105.4%
Registered capital	13 473 446	13 473 446	100.0%
Treasury shares	-108 952	-108 952	100.0%
Retained earnings	7 832 514	6 979 573	89.1%
Total equity and reserves	21 197 008	20 344 066	96.0%
Long-term credits and loans	4 164 552	3 662 718	87.9%
Provisions	237 208	237 209	100.0%
Deferred tax liability	113 276	120 247	106.2%
Leasing liabilities	195 480	172 261	88.1%
Total long-term liabilities	4 710 516	4 192 435	89.0%
Provisions	171 367	116 241	67.8%
Leasing liabilities	82 575	82 575	100.0%
Short-term portion of loans and credits	4 561 176	5 778 127	126.7%
Trade liabilities and other payables	10 846 515	13 288 901	122.5%
Total short-term liabilities	15 661 633	19 265 845	123.0%
Total equity and liabilities	41 569 157	43 802 346	105.4%

Analysis of principal balance sheet items and their changes

1. INVESTED ASSETS

1.1. Properties. machines and equipment

The consolidated net value of properties, machines and equipment changed from the closing value of HUF 25,394 million on 31. December, 2019 to HUF 25,068 million. This represents a decline by 1.3 per cent. The depreciation of fixed assets was HUF 528 million in Q1 of 2020.

In line with the provisions of the IFRS 16 Standard effective from 1 January, 2019, the Company identified assets, forklifts and passenger vehicles in the amount of HUF 357 million, where the lessor let use of the assets to Rába. (HUF 274 million on 1 January, 2020, with purchases during the reporting period of HUF 0 million). During the reporting period, the depreciation of these assets amounted to HUF 23 million.

1.2. Intangible assets

The net value of intangible assets changed from HUF 148 million to HUF 132 million. This represents a decline by 10.5 per cent. The amount of depreciation accounted during the period was HUF 41 million.

1.3. Other long-term assets

This balance sheet line shows other long-term loans given HUF 11 million (31 December, 2019: HUF 15 million), as well as long-term advance payments in the amount of HUF 117 million (31 March 2020: HUF 134 million) are also shown here. The long-term advance payment is the consequence of the partial payment of a long-term liability upon favourable conditions, to be recorded annually in the indirect cost line. In consequence of the discharge of liabilities during the year, the amount of long term advance receivables declined by HUF 21 million during the period.

1.4. Property for investment purposes

The book value of real estate for investment purposes at 31 December, 2019 changed to HUF 810 million from HUF 816 million during the base period.

1.5. Investments

In 2019, the Company acquired Diagonal Valor Ltd. The definitive identification and valuation as per IFRS of the assets acquired have been completed, thus the purchase of 100 per cent of the business stake is shown under investments. In 2019, Rába Plc. purchased a 24.9 per cent stake in Rekard Hajtómű és Gépgyártó Kft., shown under the balance sheet line "other investments".

1.6. Deferred tax receivables

The amount of receivable was HUF 12 million on 31 March, 2020, which is no change compared to the figure on 31 December, 2019.

2. CURRENT ASSETS

2.1. Inventories

On 31 March, 2020, the closing value of stocks was HUF 7,916 million (31 December, 2019: HUF 7,651 million). The change is an increase by HUF 265 million. The components of the change are: an increase in materials and goods by HUF 31 million and an increase in unfinished, semi-finished and finished goods by HUF 234 million.

2.2. Trade receivables and other receivables

The closing figure of receivables as at 31 March 2020 was HUF 8,105 million, a decline by HUF 1,617 million compared to the 31. December, 2019 figure (closing figure for 31 December, 2019: HUF 6,488 million). Accounts receivable increased by HUF 1,203 million, advances made for investment and inventories increased by HUF 192 million and other receivables increased by HUF 222 million.

2.3. Profit tax receivables

At the end of the quarter, the Group had profit tax receivables.

On 31 March 2020, the Group had a HUF 161 million in profit tax receivables, within which the corporate tax receivable amounted to HUF 91 million and the local trade tax receivable was HUF 88 million and the innovation supplement was a liability of HUF 18 million.

On 31 December, 2019, there was a profit tax receivable of HUF 62 million, within which corporate tax receivables amounted to HUF 72 million, the local trade tax receivables amounted to HUF 8 million and the innovation supplement was a liability of HUF 18 million

2.4. Liquid assets

The closing figure of liquid assets on 31 March 2020 was HUF 1,418 million, HUF 613 million more than on 31 December 2019 (HUF 805 million).

3. EQUITY AND RESERVES

The change occurred as follows:

in HUF thousand

	Share capital	Treasury shares	Reserve from share-based payments	Retained earnings	Other aggre- gate in- come	Total sharehold- ers' equity
Balance as at 01 January, 2019	13 473 446	-108 952	0	7 500 457	0	20 864 951
Profit for current year				744 027		744 027
Balance as at 31 March, 2019	13 473 446	-108 952	0	8 244 484	0	21 608 979
Profit of the current year				-172 155		-172 155
Dividend payment				-239 815		-239 815
Balance as at 01 January, 2020.	13 473 446	-108 952	0	7 832 514	0	21 197 008
Profit for current year				-852 942		-852 942
Balance as at 31 March 2020	13 473 446	-108 952	0	6 979 573	0	20 344 066

3.1. Registered capital

RÁBA Plc.'s share capital consists of common shares with a nominal value of HUF 1.000 each. entitling the shareholders to the dividend announced in a particular period. and providing one vote at the General Meeting of the Company. On 31 March 2020, the share capital of the Company was HUF 13.473 million.

3.2. <u>Treasury shares</u>

On 31 March 2020, the value of treasury shares was HUF 108.952 thousand (120.681 shares), with no changes since 31 December 2019. All rights related to the shares of the Company owned by the Group ("treasury shares") are suspended until the renewed issue of the shares in question.

3.3. Retained earnings

The retained earnings (HUF 6,980 million) changed by HUF -853 million. i.e. the profit for the reporting year compared to the closing value for the previous year (HUF 7,833 million).

4. LONG-TERM LIABILITIES

4.1. Long-term credits and loans, leasing liabilities

The closing value of long-term credits and loans and leasing liabilities as at 31 March 2020 amounted to HUF 3,835 million, which was 7.5 per cent higher than the opening balance of the period (on 31 December 2019, the closing figure was HUF 3,567 million).

On 1 January 2020, the Company had long-term leasing liabilities of HUF 195 million in the context of the leasing contracts identified in line with the provisions of the new IFRS 16 leasing standard. This is then moved to short-term liabilities from where repayment is done and the amount thus declines by HUF 23 million during the reporting period.

4.2. Provisions

The closing value of provisions as at 31 March 2020 was HUF 353 million, of which HUF 237 million is long-term.

4.3. Deferred tax liability

On 31 March 2020, the Company had deferred tax liabilities in the amount of HUF 120 million, which is HUF 7 million more than the amount on 31 December 2019.

5. SHORT-TERM LIABILITIES

5.1. Short-term credits and loans

The total amount of short-term credits and loans of HUF 5,861 million increased by 7.8 per cent compared to the closing value at the 31 December 2019 (HUF 5,437 million). Short-term leasing liabilities amounted to HUF 83 million, with no changes since 31 December 2019.

The net borrowing of the Rába Group was HUF 8,023 million on 31 March 2020, an increase by HUF 101 million compared to the level as at 31 December 2019.

5.2. Provisions

The short-term portion of provisions amounted to HUF 116 million on 31 March 2020, which is HUF 55 million lower than the amount on 31 December 2019.

5.3. Profit tax liability

At the end of the guarter, the Group had profit tax receivables.

5.4. Accounts payable and other short-term liabilities

On 31 March 2020, the amount of accounts payable and other short-term liabilities was HUF 13,289 million, which is 22.5 per cent higher than the closing value as at the end of December 2019 (HUF 10,847 million). Accounts payable increased by HUF 1,676 million, other liabilities declined by HUF 63 million, whereas passive accruals increased by HUF 829 million.

PK 5. CONSOLIDATED CASH-FLOW STATEMENT

Data in HUF thousand

	31.12.2019	31.03.2020
Cash-flows from operating activities		
Profit before taxation	1 004 473	-748 292
Adjustment items related to items with no cash movement:		
Interest income	0	0
Interest expenditure	17 461	19 068
Depreciation and amortisation	2 115 003	569 215
Impairment of intangible assets. properties machines and equip-	20 233	246 606
ment	20 200	240 000
Impairment of bad and doubtful receivables and of long term re-	96 404	5 375
ceivables	222.004	452,000
Impairment of stocks kept at net realisable value	233 094 155 341	153 000 3 437
Scrapping of stocks		
Provisions / (release)	-81 368	-55 124
Result from the sale of real estate machinery and fixtures and intangible assets	-117 178	-352
Profit from the purchase of subsidiary and affiliated company	75 745	-6 818
Revaluation of loans and credits at end of period	232 892	737 106
Changes in working capital:	_0_ 00_	
Changes in trade and other receivables	5 757 482	-1 622 879
Changes in stocks	1 031 912	-421 482
Changes in accounts payable and other liabilities	-1 787 084	2 442 925
Taxes paid	-381 911	-196 516
Interests paid	-69 023	0
Net cash flows from operating activity	8 303 476	1 125 268
Cash-flows from investment activities		
Purchase of real estate, machinery and fixtures. as well as of intan-	7 007 770	-1 486 452
gibles	-7 997 779	-1 486 452
Revenues from the sale of real estate, machinery and fixtures as	128 282	1 018 267
well as intangible asses		
Increase in investments	-474 700	0
Interests received	10 732	1 770
Net cash flows used for investment activities	-8 333 465	-466 415
Cash flows from financing activities		
Loans and credits received	4 230 790	176 323
Loans and credits and leasing repayment	-3 840 006	-221 533
Dividend paid	-239 815	0
Net cash flows from financing activities	150 969	-45 210
Net increase/decrease of cash and cash equivalents	120 980	613 643

BASIS FOR THE INTERIM FINANCIAL REPORT

The summary consolidated interim financial report prepared in accordance with IAS 34 Directive (on Interim Financial Reporting) should be read in conjunction with the financial report for the year ended 31. December, 2019, prepared in accordance with the International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Body ("IASB") and adopted by the European Union. The consolidated interim financial report is unaudited. Rába Plc. published its statutory accounts for the year ended 31. December, 2019 on the official electronic portal of the Budapest Stock Exchange and on the information system operated by the National Bank of Hungary for stock market publications. This report for 31. December, 2019 is based on audited figures and the auditor issued an unqualified opinion.

PK6. Major off-balance sheet items

Description	Value (HUF)
According to a separate list*	

^{*} The bank loans of the Rába Group amount to HUF 9,441 million, of which the loans secured with liens and mortgages on movable assets and real property amount to HUF 9,441 million.

The amount of bank guarantees issued on behalf of the Rába Group is HUF 3,480 million.

RS1. Ownership structure. ratio of participation

		Total equity					;	Series I	isted	1
Description of ownership	Begin	ning of c (01 Janu	urrent year uary)		At end of (31 Dece	1.5	n	oegin- ling period		end term
	% ²	% ³	pcs	% ²	% ³	pcs	%	pcs	%	pcs
Domestic institution- al/corporate	7.05	7.11	949 288	7.29	7.35	981 744				
Foreign institution- al/corporate	2.15	2.17	289 697	2.13	2.15	286 473				
Foreign private individual	0.07	0.07	9 804	0.07	0.07	9 732				
Domestic private individual	15.25	15.39	2 054 773	15.03	15.17	2 025 613				
Employees. leading officials	0.13	0.13	17 074	0.13	0.13	17 074				
Treasury shares	0.90		120 681	0.90		120 681				
Shareholder forming part of general government ⁴	74.46	75.13	10 032 129	74.46	75.13	10 032 129				
International Development Institutions ⁵	0.00	0.00	0	0.00	0.00	0				
Other ⁶	0.00	0.00	0	0.00	0.00	0				
TOTAL	100.00	100.00	13 473 446	100,00	100.00	13 473 446				

¹If the listed series equals the total share capital and it is indicated, there is no need to fill it in. If more than one series are listed at the Stock Exchange, the ownership structure must be specified for each series.

RS3. <u>List and introduction of shareholders with a stake exceeding 5%</u>

Name	depositary (yes/no)	Quantity (pcs)	Share (%)
Magyar Nemzeti Vagyonkezelő Zrt. (Hungarian State Holding Co. Ltd.)	no	10.015.829	74,34
Total		10.015.829	74,34

² Ownership ratio

³ Voting right ensuring participation during the decision-making process at the general meeting of shareholders of the issuer. If the ownership ratio and the voting right are the same, only the column regarding the owner needs to be filled in/published while stating such fact.

⁴ E.g.: MNV Zrt., Social Security, Local Government, 100% state-owned companies, etc.

⁵ E.g.: EBRD, EIB, etc.

RS2. Changes in the number of treasury shares during the current year (pcs.)

	1 January		31 March		
	Pcs.	%	Pcs.	%	
At corporate level	120 681	0.9	120 681	0.9	
Subsidiaries	-	-	-	-	
Grand total	120 681	0.9	120 681	0.9	

¹ Consolidated companies

All of the shares repurchased are directly owned by the parent company.

TSZ1. Headcount of full-time employees (people)

	End of base period	Beginning of current year	End of current period
At corporate level	17	17	17
At group level	1 423	1 325	1 325

The consolidated closing headcount as at 31 March 2020 was 1,325. The decline in headcount is 6.9 per cent compared to the end of the base period.

TSZ2. Managing executives. strategic employees

Type ¹	Company	Position	Beginning of mandate	End/termination of mandate
BD	István Pintér	Chairman of the BD	2005	
BD	Dr. Ibolya Virág Csernák Bánóczi	Board member	2019	
BD	János Major	Board member	2019	
BD	Dr. Ákos Mátyás Pálvölgyi	Board member	2019	
BD	Roland Sebők	Board member	2019	
BD	Dr. Tamás Tóth	Board member	2019	
BD	György Wáberer	Board member	2012	
BD	Ákos Csókay	Board member	2017	2019
BD	Dr. János Géza Fördős	Board member	2016	2019
BD	Dr. Péter Hartmann	Board member	2016	2019
BD	Dr. Miklós Rátky	Board member	2014	2019
BD	Andor Nándor Tóth	Board member	2018	2019
SB	Dr. Zoltán Lajos Pafféri	Chairman of the SB	2018	
SB	Dr. Zsolt Harmath	SB member	2016	
SB	Dr. Tünde Kanta	SB member	2017	
SP	István Pintér	Chief Executive Officer	2003	indefinite
SP	Béla Balog	Chief Financial Officer	2004	indefinite
SP	Ádám Steszli	HR and Controlling Director	2014	Indefinite
SP	Attila Deák	Director, Strategic Purchasing and Business Development	2019	indefinite
SP	István Pintér	Managing Director	2004	indefinite
SP	László Urbányi	Managing Director	2005	indefinite
SP	János Torma	Managing Director	2005	indefinite

¹ Employee in a strategic position (SP), Member of the Board of Directors (BD), Supervisory Board Member (SB).

On 30 April 2020, pursuant to the authorisation granted by Gov't. Decree. No. 102/2020 (IV.10.) the Board of Directors of Rába Plc. based on the competence of the General Meeting of Shareholders, as of 30 April 2020, recalled Dr. Ákos Mátyás Pálvölgyi from the Board of Directors of the Company. Simultaneously, elected Dr. András Ákos Toperczer to the Board of Directors for a definite period from 30 April 2020 until 19 May 2021.

As from 1 January 2017, Rába Plc's individual financial accounts are also drawn up in accordance with the provisions of the IFRS.

RÁBA NYRT. (INDIVIDUAL) BALANCE SHEET (IFRS)

Data in HUF thousand

Description of item	31.12. 2019	31.03.2020	Index
Property, machinery, equipment*	6 003 693	7 409 479	123.42%
Intangible assets	13 294	11 902	89.53%
Other long-term assets	1 414 417	1 414 417	100.00%
Real estate for investment	392 912	392 912	100.00%
Subsidiary investments	12 318 571	12 141 904	98.57%
Other investments	45 027	51 846	115.14%
Deferred tax receivable	12 012	11 898	99.05%
Total invested assets	20 199 926	21 434 358	106.11%
Inventories	8 103	8 473	104.57%
Trade and other receivables	2 938 341	2 091 537	71.18%
Profit tax receivable	10 600	13 171	124.25%
Cash and cash equivalents	443 860	900 384	202.85%
Total current assets	3 400 904	3 013 565	88.61%
TOTAL ASSETS	23 600 830	24 447 923	103.59%
Registered capital	13 473 446	13 473 446	100.00%
Treasury shares	-108 952	-108 952	100.00%
Retained earnings	3 392 669	3 296 901	97.18%
Total equity and reserves	16 757 163	16 661 395	99.43%
Provisions	95 700	95 700	100.00%
Long-term credits and loans	367	-849	-231.34%
Total long-term liabilities	96 067	94 851	98.73%
Provisions	17 362	16 200	93.31%
Short-term portion of loans and credits	1 983 119	2 154 540	108.64%
Accounts payable and other liabilities	4 747 119	5 520 937	116.30%
Total short-term liabilities	6 747 600	7 691 677	113.99%
TOTAL EQUITY AND LIABILITIES	23 600 830	24 447 923	103.59%

^{*} In Q1 of 2020 several real estate items within the group were entered into the individual accounts of the company in order to optimise property management. This does not influence the consolidated value.

RÁBA PLC. (INDIVIDUAL) PROFIT AND LOSS STATEMENT (IFRS)

Data in HUF thousand

Data in the mode				
Description	Q1 2019	Q1 2020	Index	
Sales revenues	422 151	474 587	112.4%	
Direct costs of sales	93 940	101 240	107.8%	
Gross profit	328 211	373 347	113.8%	
Sales and marketing costs	2 482	382	15.4%	
General overhead costs	266 961	305 412	114.4%	
Other revenues	212 977	5 566	2.6%	
Other expenditures*	68 056	36 971	54.3%	
Other operating expenditures total	-124 522	-337 199	270.8%	
Operating profit	203 689	36 148	17.7%	
Financial income	28 522	46 020	161.3%	
Financial expenditures	28 779	177 781	617.7%	
Net financial income	-257	-131 761	51268.9%	
Revenue from the purchase of affiliated company	0	6 818		
PROFIT BEFORE TAXATION	203 432	-88 795	-43.6%	
Profit Tax*	3 574	6 970	195.0%	
PROFIT OF CURRENT YEAR	199 858	-95 765	-47.9%	
TOTAL AGGREGATE PROFIT/LOSS OF CURRENT YEAR	199 858	-95 765	-47.9%	
EBITDA	259 157	101 642	39.2%	

^{*} In Q1 of 2019, innovation supplement is under other expenditures, from the end of 2019, these are moved to profit taxes

SEGMENT INFORMATION

From a business perspective, the Group can be split into three main segments: Axles, Vehicles and Automotive Components.

It is on the basis of these business segments that the Group prepares segment information for the management. Management is responsible for assigning resources to the segments, as well as for holding the segments accountable for their performance.

The Axle Segment encompasses the production and sale of axles, axle parts and axle components, the Vehicle Segment is responsible for the manufacturing of truck and bus chassis and the related components, as well as for the assembly and sale of vehicles, while the Automotive Components Segment is responsible for the production of vehicle components, seat frames, pressed structures, as well as truck chassis and for the sewing of seat covers and for the sale of these products.

Segment results, segment assets and segment liabilities include items that can be directly attributed to the given segment. General overhead items include the revenues, expenditures, assets and liabilities of the holding headquarters.

Capital expenditures of the segment include the total expenditures during the period expended upon real estate, machinery and equipment, as well as intangible assets.

	Q1 of 2019/31.03.2019					
	Axle IFRS	Vehicle IFRS	Components IFRS	General overhead	Inter-segment filters	Consolidated
Revenues	6 245 466	4 002 830	4 415 637	60 762	0	14 724 695
Inter-segment revenues	264 662	111 951	254 101	361 389	-992 103	0
Total revenue from sales	6 510 128	4 114 781	4 669 738	422 151	-992 103	14 724 695
Direct cost of sales	-5 387 387	-3 165 137	-3 884 916	-93 940	773 800	-11 757 579
GROSS PROFIT	1 122 742	949 644	784 822	328 211	-218 303	2 967 115
Sales and marketing costs	-73 304	-139 588	-4 995	-2 482	0	-220 370
General overhead costs	-969 787	-275 736	-594 814	-266 961	218 424	-1 888 873
Other revenues	165 013	18 540	19 102	212 977	-213 796	201 836
Other expenditures*	-24 480	-12 470	-26 064	-68 056	1 396	-129 673
TOTAL OTHER OPERATING EXPENDITURES	-895 514	-404 783	-601 490	-123 575	6 024	-2 037 080
REVENUE FROM OPERATIONS	227 228	544 861	183 331	204 636	-212 279	930 035
Interest income	454	3 581	290	1 782	-6 099	8
Interest expenditure	-12 687	-4 757	-4 051	-5 100	6 099	-20 496
Profit tax expenditure	-62 089	-76 722	-53 479	-4 521	0	-196 811
Assets						
Real estate, machinery and equipment	8 249 964	1 570 502	3 553 994	6 052 726	9 002	19 436 189
Intangible assets	83 136	43 765	23 846	11 520	0	162 267
Real estate for investment	0	0	0	338 217	0	338 217
Other long-term assets	159 211	14 371	10 156	1 503 882	-1 373 483	314 137
Inventories	5 965 052	2 011 380	1 910 788	8 155	-33 781	9 861 594
Receivables	9 052 309	5 769 578	2 281 856	2 408 316	-5 438 323	14 073 736
Cash and cash equivalent	730 307	2 264	3 329	155 084	-1	890 983
Liabilities						
Provisions	33 398	218 695	41 280	188 985	3	482 361
Liabilities*	8 476 448	2 957 783	3 932 780	3 220 036	-5 437 722	13 149 326
Capital expenditures	679 976	72 471	12 753	33 566	0	798 766
Depreciation	282 224	59 080	119 397	55 468	-121	516 049

^{*} In Q1 of 2019, innovation supplement is under other expenditures, from the end of 2019, these are moved to profit taxes

^{*} In Q1 of 2019, innovation supplement is under liabilities

	Q1 of 2020/31.03.2020					
	Axle IFRS	Vehicle IFRS	Components IFRS	General overhead	Inter-segment filters	Consolidated
Revenues	6 448 015	1 711 634	3 530 324	166 065	0	11 856 038
Inter-segment revenues	144 839	52 392	231 505	326 968	-755 704	0
Total revenue from sales	6 592 854	1 764 026	3 761 829	493 033	-755 704	11 856 038
Direct cost of sales	-5 232 804	-1 508 428	-3 118 906	-101 240	571 840	-9 389 538
GROSS PROFIT	1 360 050	255 598	642 923	391 792	-183 864	2 466 500
Sales and marketing costs	-97 005	-39 200	-46 759	-382	40 225	-143 121
General overhead costs	-1 084 128	-325 041	-517 138	-308 123	140 700	-2 093 730
Other revenues	48 297	13 364	12 288	48 193	-9 553	112 589
Other expenditures	-111 086	-302 006	-9 185	-39 599	-1	-461 876
TOTAL OTHER OPERATING EXPENDITURES	-1 243 922	-652 882	-560 795	-299 912	171 372	-2 586 138
REVENUE FROM OPERATIONS	116 128	-397 284	82 128	91 881	-12 492	-119 638
Interest income	488	2 307	71	1 790	-2 885	1 770
Interest expenditure	-9 194	-5 113	-3 445	-4 202	2 885	-19 068
Profit tax expenditure	-40 358	-18 853	-35 526	-9 915	0	-104 652
Assets						
Real estate, machinery and equipment	13 635 267	1 970 045	2 459 844	7 409 482	-406 687	25 067 951
Intangible assets	71 905	35 477	12 867	11 902	0	132 151
Real estate for investment	0	0	0	392 913	417 046	809 958
Other long-term assets	102 983	9 227	6 525	1 423 166	-1 414 417	127 484
Inventories	4 963 508	1 076 298	1 903 540	8 472	-35 530	7 916 287
Receivables	5 675 046	4 798 041	2 484 751	2 337 313	-7 189 972	8 105 178
Cash and cash equivalent	350 341	3 587	4 987	1 059 241	-1	1 418 154
Liabilities						
Provisions	71 393	170 155	0	0	3	353 451
Liabilities	9 980 038	2 019 094	3 038 245	5 524 072	-7 189 970	13 371 478
Capital expenditures	630 085	198 720	258 698	1 293 358	0	2 380 861
Depreciation	294 380	86 657	117 184	68 056	2 938	569 215

Tri Conoral information portaining to the infantial data						
	Yes	No				
Audited		X				
Consolidated	Х					
Accounting principles	- Hungariaı	n	IFRS X	Other		
Other:						
B I	1.004					

PK1. General information pertaining to the financial data

Declaration of liability

We, the undersigned, authorised signatories of the Company, hereby declare that the data and statements contained in the quarterly report are true and accurate. The report reflects the true and fair value of the Company's assets, liabilities, financial position, profit and loss, as well as of the situation, development and performance of the business and also describes the main risks and factors of uncertainty. The Company does not conceal any fact that is important for assessing its financial and economic position.

Győr, 13 May 2020

István Pintér Chairman - Chief Executive Officer Chief Financial Officer

Béla Balog