Report on the results of Rába Nyrt. in H1 of 2015

Unaudited, consolidated half-year report according to the International Financial Reporting Standards (IFRS)

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SUMMARY

- In H1 of 2015 the group registered sales of HUF 24.5 billion upon a decline in sales by 8.7 per cent. A positive factor is that export sales increased, but minimally in spite of the fact that the demand on the agricultural axles and the CIS market determining the portfolio of our company has remained rather passive. Growth in exports was 0.1 per cent in H1 of 2015, while in Q1 it amounted to 9.0 per cent. Domestic sales remained below the level of the base period for both the six-month period and the quarter. Outstanding growth was manifest within the segment for metal structures within the Vehicle Business Unit selling for European exports, generating double digit growth. The group level sales figure was the result of the decline by 5.0 per cent in the sales of the Axle Business Unit compared to the performance of a year earlier, due to the low activity on major target markets and of a decline by 0.9 % in the Component and by 21.4 per cent in the Vehicle Business Unit. During Q2 though, the two largest business divisions of the group registered sales growth already, amounting to 7.5 per cent for the Axle Business Unit and 3.3 per cent for the Component Business Unit. The exchange rate of the Euro, generating the majority of FX sales remained more or less unchanged, while the more modest exports in USD were influenced by the considerable increase in the exchange rate of the USD. The exchange rate of the EUR exceeded the levels of the base period by 0.2 per cent, whereas that of the USD exceeded the previous level by 23.2 per cent.
- The gross margin increased during both H1 and Q2 compared to the base period, by 2.1 and 8.4 per cent respectively. The increase in the margin is the result of the favourable changes in the product portfolio.
- In spite of the continuing market challenges and the decline in turnover, in H1 of 2015, the Rába Group generated gross profit of HUF 5.0 billion, exceeding last year's level by 1.8 per cent, i.e. HUF 89 million. The Group succeeded in achieving substantial cost cutting amount-ing to HUF 215 million in terms of fixed costs.
- Other revenues and expenditures contained the usual items only, amounting to HUF 48 million in losses during the review period, against the profit of HUF 18 million during the same period of the previous year. The difference stems from the release of provisions characteristic for the base period.
- The operating profit in H1 of 2015 was HUF 1,148 million, so that two of the largest business divisions of the group registered an operating profit. The group achieved considerable operating profit since both the Axle and the Component Business Unit managed to increase their profit for both the six-month period and the second quarter. The Company at group level generated substantial results in terms of reducing fixed costs, thus contributing to the improvement in profitability.
- The EBITDA, reflecting the cash generating efficiency exceeded the level of the base period both in terms of sales efficiency and volume during the first six-month period. The volume of EBITDA exceeded HUF 2.3 billion, its level reached 9.4 per cent. The two largest business divisions improved their cash generating efficiency: the Axle Business Unit, with an EBITDA level of 13.5 per cent generated HUF 1.7 billion and has kept its efficiency rate above the industrial average, whereas the Component Business Unit achieved HUF 543 million in EBITDA,

exceeding the efficiency of the base period.

- The financial result in H1 of 2015 amounted to HUF 146 million, against the loss of HUF 468 million generated during the same period of 2014. The difference was caused primarily by the exchange rate gains generated by the exchange rate changes.
- The result during the first 6 months of 2015 was a profit of HUF 1,027 million, in contrast to the profit of HUF 244 million in the same period of 2014. The result as per the total aggregate income was HUF 1,027 million.
- The Company's net borrowing during the period in question was the lowest since the establishment of the current structure of the company. This means that the company reduced its net borrowing to HUF 4.8 billion which was considerably lower than the HUF 7.5 billion of a year ago and than the HUF 8.6 billion at the end of 2014 (HUF 2.7 billion lower than the former, HUF 3.8 billion lower than the latter). The considerable decline is due to the profitable operation and the HUF 559 million decline in working capital. Additionally, the revaluation of loans in the amount of HUF 11 million, resulting from the changes in FX rates, not involving any cash movement also contributed to a minimal extent.

th HUF	2014. H1	2015. H1	Change	2014. Q2	2015. Q2	Change
Sales revenue	26 870 833	24 520 914	-8.7%	15 034 026	10 606 659	-29.4%
Gross profit	4 896 850	4 985 848	1.8%	2 384 935	2 582 150	8.3%
Gross margin	18.2%	20.3%	2.1%p	15.9%	24.3%	8.4%p
EBITDA	2 025 658	2 300 741	13.6%	1 019 346	1 317 851	29.3%
EBITDA level	7.5%	9.4%	1.9%p	6.8%	12.4%	5,.%p
Operating profit	908 977	1 147 591	26.3%	464 851	744 557	60.2%
Net financial result	-467 581	146 157	131.3%	-92 792	-309 480	-233.5%
Profit for current year	244 172	1 026 611	320.4%	260 927	317 426	21.7%
Total aggregate profit	263 485	1 026 611	289.6%	260 927	317 426	21.7%

"Striving to counteract the effects of volatile markets, Rába has been actively searching ways to further develop its operation. This year marks a turning point for the company: indebtedness has decreased at an unprecedented rate, which leaves us sufficient room to strengthen our position in the market. In the context of intensive business development we expand and modernize our capacities, we sign new deals with strategic partners, and we explore new markets.", emphasized István Pintér, Chairman-CEO of Rába Automotive Holding Plc.

EXTERNAL ENVIRONMENT

- The heavy vehicle sector during the first half was characterised by continued considerable growth in demand on both the North American and the European markets. Demand, however, on the CIS markets, as well as in South America remained low. The increase in demand on the North American heavy truck market is explained by the reviving effect of overall economic expansion, where market growth exceeded 20 per cent¹ although the rate of growth seems to decline following the first quarter. Growth on the European heavy truck market was continuously increasing, reaching 20 per cent during H1 of 2015. The agricultural vehicle segment failed to be set into motion during H1 of 2015, both the European and the American markets were characterised by decline. While the American demand declined by 40 per cent, decline in Europe slowed down, amounting to 6 per cent compared to H1 of 2014. The Russian truck and bus markets continued to be affected by the weak exchange rate of the Russian rouble, consequently the truck market suffered a 23 per cent, while the bus market registered a 16 per cent decline in H1 of 2015. The European market of passenger vehicles underwent a significant increase in the demand, amounting to more than 8 per cent in H1 of 2015.
- During the first 6 months of 2015, the price level of steel was 8.0 per cent lower than during the base period, and during Q2 of 2015 the decline was 8.2 per cent, which had an impact on the

¹ Based on January-May 2015 figures

cost side of the operation.

- Energy prices showed a decline during both the 6-month period and Q2. The decline was 5.2 and 6.4 per cent, respectively over the same periods of 2014.
- In H1 of 2015 the average exchange rate of the USD was considerably higher than one year ago, whereas the Euro basically stagnated between the two periods. The increase in the exchange rate of the USD was 23.2 per cent, whereas that of the EUR was 0.1 per cent over the exchange rates of the first 6 months of 2014. In Q2, the same exchange rate environment shaped the operation of the company: the increase in the exchange rate of the USD was 24.2 per cent, whereas that of the EUR was 0.1 per cent.²

	2014. H1	2015. H1	Change	2014. Q2	2015. Q2	Change
HUFEUR – average	306.9	307.4	0.2%	305.9	306.1	0.1%
HUFEUR – end of term	310.2	315.0	1.6%	310.2	315.0	1.6%
HUFUSD – average	223.9	275.8	23.2%	223.1	277.0	24.2%
HUFUSD – end of term	227.1	282.8	24.5%	227.1	282.8	24.5%
Changes in raw material prices*	108%	100%	-8.0%	107%	99%	-8.2%
Changes in energy prices**	188%	178%	-5.2%	185%	173%	-6.4%

*Rába indices - own calculation - base: 2007. Q1; average values for the period

** Rába indices - own calculation - base: 2004. Dec; average values for the period

Rába Axle Ltd.

The sales revenue of Rába Axle Ltd. in H1 of 2015 amounted to HUF 12.4 billion compared to HUF 13.1 billion achieved during the base year of 2014. This corresponds to a decrease of 5.0 per cent.

On the **American market**, the sales revenue in the reporting period was USD 13.9 million, against USD 19.9 million in H1 of 2014. This means a decrease of 30.2 per cent.

On the **EU market** Rába Axle Ltd's sales figures in HUF terms decreased by 8.2%, amounting to HUF 6.7 billion, compared to HUF 7.3 billion during the base period.

In H1 of 2015 *European exports* equalled the level of the same period a year earlier, amounting to EUR 17.4 million.

Domestic sales before consolidation amounted to HUF 1,401 million, which represents a decline of 22.4 per cent compared to the HUF 1,805 million during the base period.

On the **CIS and East-European markets** export sales revenues achieved by Rába Axle Ltd. in H1 of 2015 was 2.9 per cent lower than the base period, amounting to EUR 2.7 million.

On the **other markets** the sales revenue during the review period amounted to EUR 3.3 million, against EUR 1.9 million of H1 of the previous year. The increase by 71.6 per cent in FX terms is due to the expansion of the customer portfolio in the context of the company's strategy.

The operating result of the company in H1 of 2015 was a profit of HUF 934 million, compared to HUF 771 million during the same period of 2014.

At EBITDA level, the operating profit of the Axle Business Unit was HUF 1,674 million compared to HUF 1,490 million registered a year earlier.

² The average exchange rates were calculated based on the official FX exchange rates of the NBH. Source: http://www.mnb.hu/arfolyam-lekerdezes

million Ft	2014 H1	2015 H1	Change	2014 Q2	2015 Q2	Change
America	4 480	3 827	-14.6%	1 762	1 947	10.5%
EU - export	5 334	5 337	0.0%	2 581	2 677	3.7%
EU – domestic	1 805	1 401	-22.4%	858	713	-16.9%
CIS	849	824	-2.9%	429	407	-5.1%
Other	591	1 014	71.5%	390	730	208.0%
Total sales	13 060	12 403	-5.0%	6 020	6 474	7.5%
EBITDA	1 490	1 674	12.3%	727	1 036	42.5%
Operating profit	771	934	21.1%	368	671	82.3%

Rába Automotive Components Ltd.

The sales revenue of the Rába Automotive Components Ltd. amounted to HUF 7.0 billion in H1 of 2015, which is a decline of 0.9% compared to the base period.

Rába Automotive Components Ltd. generates a considerable portion of its sales on the European market.

European exports during H1 of 2015 amounted to EUR 9.7 million, which represents an increase of 2.1 per cent compared to the base period of 2014.

Domestic sales before consolidation amounted to HUF 3,983 million during the reporting period of 2015, which is a decrease of 3.5 per cent compared to the sales revenue of HUF 4,128 million during 2014.

The company generated a profit of HUF 334 million at operating level during the reporting period compared to a profit of HUF 259 million in H1 of 2014.

On the level of EBITDA, the profit of the Components Business Unit increased to HUF 543 million during the period, from HUF 463 million of the previous year.

million HUF	2014 H1	2015 H1	Change	2014 Q2	2015 Q2	Change
EU - export	2 911	2 968	2.0%	1 323	1 395	5.4%
EU - domestic	4 128	3 983	-3.5%	1 994	2 014	1.0%
Other	1	22	2100.0%	1	19	1800.0%
Total sales	7 040	6 974	-0.9%	3 317	3 428	3.3%
EBITDA	463	543	17.3%	254	293	15.4%
Operating profit	259	334	29.0%	153	187	22.2%

Rába Vehicle Ltd.

The sales revenue of Rába Vehicle Ltd. in H1 of 2015 was below the figure of the base period by 21.8 per cent and declined from HUF 7.4 billion to HUF 5.8 billion.

A significant portion of the sales revenue of Rába Vehicle Ltd. is generated on the European market.

European exports were 14.3 per cent higher than the level of the base period, thus increasing from EUR 4.9 million to EUR 5.6 million.

Domestic sales before consolidation amounted to HUF 4,115 million in H1 of 2015, compared to HUF 5,934 million during the base period, a decline of 30.7 per cent.

The operating profit amounted to a loss of HUF 53 million during the reporting period, compared to the profit of HUF 1 million during the base period last year.

On the level of EBITDA, in H1 of 2015 the Vehicle Business Unit registered HUF 55 million profit compared to HUF 97 million in H1 of 2014.

million HUF	2014 H1	2015 H1	Change	2014 Q2	2015 Q2	Change
EU - export	1 508	1 707	13.2%	846	817	-3.4%
EU – domestic	5 934	4 115	-30.7%	5 144	276	-94.6%
Total sales revenue	7 442	5 822	-21.8%	5 990	1 094	-81.7%
EBITDA	97	55	-43.1%	88	-9	611.1%
Operating profit	1	-53	-5400.0%	40	-63	-257.5%

The Rába Group

The consolidated sales revenue of the Rába Group in H1 of 2015 amounted to HUF 24.5 billion, which is a decline of 8.7% compared to the figure of HUF 26.9 billion reported for the base period in 2014.

The operating profit of the group during the current period amounted to HUF 1,148 million, compared to HUF 909 million during the same period of 2014.

During the reporting period the financial result was HUF 146 million, which includes, among others, a net interest payment of HUF 67 million, as well as an exchange rate gain of HUF 222 million.

Based on the above, the Rába Group generated a net profit of HUF 1,027 million in H1 of 2015, compared to HUF 244 million during the same period of 2014.

On the level of EBITDA, the group registered profits of HUF 2,301 million in H1 of 2015, against last year's figure of HUF 2,026 million.

The Rába Group - other data and events pertaining to the business activity

Sales revenue by business units

Sales revenue (million HUF)	Axle	Components	Vehicle	Rába Group consolidated
2014.Q1	7 040	3 723	1 452	11 837
2014.Q2	6 020	3 317	5 990	15 034
2014.Q3	3 792	2 672	830	7 033
2014.Q4	6 399	2 683	5 206	14 012
2015 Q1	5 928	3 546	4 728	13 914
2015 Q2	6 474	3 428	1 094	10 607

Breakdown of the sales revenues during H1 of 2015

million HUF America	Amorico		EU	CIS	Other	Total	
	America	Total	export	domestic	03	Other	iotai
Axle	3 827	6 737	5 337	1 401	824	1 014	12 403
Components	22	6 951	2 968	3 983	0	0	6 974
Vehicle	0	5 822	1 707	4 115	0	0	5 822
Consolidated	3 849	18 834	10 012	8 822	825	1 014	24 521

Operating profit of group companies

million HUF	Operating profit									
		2014. 2015.								
	Q1	Q2 Q3 Q4				Q2				
Axle	403	368	-241	734	263	671				
Components	106	153	-70	54	147	187				
Vehicle	-39	40	-94	661	10	-63				
Others	-26	-96	-52	-10	-17	-50				
Total	444	465	-457	1 439	403	745				

PK2. Companies involved in the consolidation

Company	Share/ Issue capital in HUF thousand	Ownership ratio (%)	Voting ratio ¹	Classifica- tion ²
Rába Axle Ltd.	9,762,800	100.00	100.00	0
Rába Automotive Components Ltd.	300,000	100.00	100.00	S
Rába Vehicle Ltd.	835,100	100.00	100.00	S

¹Voting right securing participation in the decision-making at the general meeting of the company subject to consolidation. ² Subsidiary (S); Jointly controlled (J); Affiliated (A)PK.

PK. 4. CONSOLIDATED PROFIT AND LOSS ACCOUNT ACCORDING TO IFRS

Currency*	HUF	Х	EUR	
Unit*	1,000	Х	1,000,000	

* Indicate with an X.

Description of item	2014. H1	2015. H1	Index	2014. Q2	2015. Q2	Index
Domestic sales revenues	11 191 866	8 821 838	78.8%	7 699 010	2 614 491	34.0%
Export sales revenues	15 678 967	15 699 076	100.1%			109.0%
Net sales revenues	26 870 833	24 520 914			10 606 659	70.6%
Direct cost of sales	21 973 983	19 535 066	88.9%	12 649 091	8 024 509	63.4%
Gross profit	4 896 850	4 985 848	101.8%	2 384 935	2 582 150	108.3%
Cost of sales	374 149	309 388	82.7%	194 000	161 759	83.4%
General and administration ex- penses	3 631 979	3 481 162	95.8%	1 707 268	1 634 242	95.7%
Other revenues	258 967	207 412	80.1%	104 426	95 736	91.7%
Other expenditures	240 712	255 119	106.0%	123 242	137 328	111.4%
Other items related to business activities	-3 987 873	-3 838 257	96.2%	-1 920 084	-1 837 593	95.7%
Earnings before interest pay- ment and taxation (EBIT)	908 977	1 147 591	126.3%	464 851	744 557	160.2%
Financial revenues	629 797	814 624	129.3%	250 996	-179 708	-171.6%
Financial expenditures	1 097 378	668 467	60.9%	343 788	129 772	37.7%
Net financial profit/loss	-467 581	146 157	131.3%	-92 792	-309 480	-233.5%
Dividend of affiliated company	0	0				
PROFIT BEFORE TAXATION	441 396	1 293 748	293.1%	372 059	435 077	116.9%
Profit tax	197 224	267 137	135.4%	111 132	117 651	105.9%
PROFIT AFTER TAXATION	244 172	1 026 611	420.4%	260 927	317 426	121.7%
Other aggregate income						
Profit of cash-flow hedge transac- tions	22 992	0		0	0	
Deferred tax of cash-flow hedge transaction	3 679	0		0	0	
Other aggregate income	19 313	0		0	0	
Total aggregate income	263 485	1 026 611	389.6%	260 927	317 426	121.7%

1. EARNED REVENUES

During H1 of 2015 Rába achieved HUF 24,521 million in sales revenue, compared to HUF 26,871 million during the same period of 2014, which is a change of -8.7 per cent. 64 per cent of the revenues came from exports, while the rest came from domestic sales.

2. COSTS AND OTHER REVENUES, EXPENDITURES

2.1. Direct costs

During H1 of 2015, the direct cost level of Rába was 79.7 per cent, compared to 81.8% of the base period. The amount of direct costs was HUF 19,535 million (in H1 of 2014: HUF 21,974 million), 11 per cent lower than during the base period.

Gross Profit

The gross profit changed from HUF 4,897 million to HUF 4,986 million, (HUF +89 million), which is due to the decrease in sales revenue by HUF 2,350 million and to the change by -2,439 million in direct expenses.

2.2. Cost of sales

The cost of sales decreased by 17.3 per cent and amounted to HUF 309 million during H1 of 2015, compared to HUF 374 million in H1 of 2014.

2.3. General overhead and administrative expenses

Rába accounts its costs incurred in relation to the administration of the company (H1 of 2015: HUF 1,302 million) and other general expenses (H1 of 2015: HUF 2,189 million) under general overhead and administrative expenses (H1 of 2015: HUF 3,481 million, H1 of 2014: HUF 3,632 million), and adjusts them with the net value of the non-capitalised, according to international regulations, costs of technical development, and by restating certain bank charges to financial expenditures.

2.4. Other revenues

Other revenues amounted to HUF 207 million during H1 of 2015. This amount was HUF 52 million lower than that of the base period. The major cause for the decline is that in H1 of 2014 the Company released HUF 67 million worth of provisions, whereas this was not significant during the current period and in H1 of 2015 HUF 22 million more in subsidies were accounted for.

2.5. Other expenditures

The amount of other expenditures during in H1 of 2015 was HUF 255 million, HUF 14 million more than during the base period. The company paid HUF 12 million more in penalties, compensations and HUF 4 million more in taxes during the review period.

3. OPERATING PROFIT

The operating profit of the Company during H1 of 2015 was HUF 1,148 million (H1 of 2014: HUF 909 million). The increase in gross profit (HUF +89 million) was further increased by the combined change in sales and general overhead costs (HUF -216 million) and was deteriorated by the change in the balance of other revenues and expenditures (HUF -66 million). Profitability changed from 3.4% during the base period to 4.7%. The profitability of operating profit + depreciation was 9.4 per cent, against 7.5 per cent during the base period.

4. FINANCIAL REVENUES AND EXPENDITURES

During H1 of 2015, the net financial result was HUF 146 million, compared to a loss of HUF 468 million during the base period.

The net result of interest incomes and expenses was HUF -67 million during H1 of 2015, against HUF -83 million during the base period. The net exchange rate difference of FX items during H1 of 2015 was a profit of HUF 222 million (HUF -380 million in H1 of 2014).

		in thousand HUF
	H1 of 2014	H1 of 2015
Revenue from dividends	1 298	4 999
Exchange rate gains of participation sold	0	0
Interest income	977	1 381
Gains on share draw down	10 186	0
Exchange rate gains	615 906	806 685
Other financial revenues	1 430	1 559
Financial revenues	629 797	814 624
Interest payable	83 677	68 778
Exchange rate loss	995 552	584 412
Other financial expenditures	18 149	15 277
Financial expenditures	1 097 378	668 467

5. EARNINGS DURING THE YEAR

The earnings before taxation during H1 of 2015 amounted to HUF 1,294 million, which, because of the factors outlined in sections 1-4, is HUF 852 million more than the figure for H1 of 2014. The profitability ratio represents a 5.3 per cent return on sales on the basis of profit before taxation, compared to 1.6 per cent during the base period.

At group level the tax liability amounted to HUF 267 million, of this corporate tax liability represented HUF 64 million, the trade tax liability is HUF 169 million, the deferred tax liability for the current period is HUF 34 million.

6. OTHER AGGREGATE INCOME

During H1 of 2015, there was no other aggregate income resulting from cash-flow hedge transactions (H1 of 2014: HUF 19 million).

7. IFRS-HAS DIFFERENCES

In the case of Rába, the differences between the profit and loss accounts prepared according to the Hungarian Accounting Standards (HAS) and the International Accounting Standards (IFRS) are predominantly due to the following factors:

- accounting under IFRS as costs of technical development in part and of foundation and reorganisation expenses in full, capitalised according to HAS;
- accounting of the share options made available to the managers within the Share Option Programme;
- the reclassification into profit tax of the business tax accounted under HAS as other expenditures;
- any rebate accounted as other expenditure according to the HAS requirements must be accounted as an item reducing the sales revenues according to the IFRS requirements;
- restatement of certain bank charges accounted as indirect expenditure under the Hungarian Accounting Regulations into financial expenditure;

PK. 3. CONSOLIDATED BALANCE SHEET ACCORDING TO IFRS

Currency*	HUF	Х	EUR	
Unit*	1 000	Х	1 000 000	

* Indicate with X.

Item	31.12.2014	30.06.2015	Index
Real estate, machines, equipment	14 976 905	14 403 489	96.2%
Intangible assets	1 070 705	934 055	87.2%
Long-term receivables	501 458	465 250	92.8%
Property for investment purposes	338 217	338 217	100.0%
Investments accounted through the capital method	205	205	100.0%
Receivables from sale of assets	199 690	199 690	100.0%
Deferred tax receivables	189 007	155 218	82.1%
Total invested assets	17 276 187	16 496 124	95.5%
Inventories	6 629 452	6 921 144	104.4%
Receivables	11 303 990	7 744 171	68.5%
Corporate tax receivables	16 839	25 813	153.3%
Liquid assets, bank account	1 025 460	2 141 399	208.8%
Total current assets	18 975 741	16 832 527	88.7%
Total ASSETS	36 251 928	33 328 651	91.9%
Share capital	13 047 555	13 047 555	100.0%
Capital reserve	73 120	73 120	100.0%
Share option reserve	97 017	97 017	100.0%
Retained earnings	1 857 255	2 883 866	155.3%
Total equity and reserves	15 074 947	16 101 558	106.8%
Long-term liabilities	6 423 756	4 883 120	76.0%
Provisions	315 379	315 179	99.9%
Total long-term liabilities	6 739 135	5 198 299	77.1%
Short term loans and credits	3 185 465	2 079 264	65.3%
Short-term liabilities	11 252 381	9 949 530	88.4%
Short-term liabilities total	14 437 846	12 028 794	83.3%
Total LIABILITIES (equity and liabilities)	36 251 928	33 328 651	91.9%

Analysis of principal balance sheet items and their changes

1. INVESTED ASSETS

1.1. Properties, machines and equipment

The consolidated net value of properties, machines and equipment changed from the closing value of HUF 14,977 million on 31 December 2014 to HUF 14,403 million, the change was a decline of 3.8%. The depreciation of fixed assets during H1 of 2015 was HUF 997 million.

1.2. Intangible assets

The net value of intangible assets changed from HUF 1,071 million to HUF 934 million. This represents a decline of 12.8 per cent. The amount of depreciation accounted during the period was HUF 156 million.

1.3. Long-term receivables

This balance sheet line shows other long-term loans given (HUF 4 million), as well as long-term advance payments in the amount of HUF 461 million are also shown here, as this is the consequence of the partial payment of a long-term liability upon favourable conditions, to be recorded annually in the indirect cost line. In consequence of the discharge of liabilities during the

year, and the repayments of the loans, the amount of long term receivables declined by HUF 36 million during the period.

1.4. Real estate for investment purposes

The value of real estate for investment purposes did not change during the period, it amounted to HUF 338 million on 30 June, 2015 at book value.

1.5. Receivables from the sale of assets

On 30 June, 2015, the present value of the receivables was HUF 200 million.

1.6. Deferred tax receivable

The amount of receivable was HUF 155 million on 30 June 2015, which is HUF 34 million less than the amount on 31 December 2014. The most substantial part of the decline in the deferred tax receivable is the release of the deferred tax receivable set aside for the negative tax base accrued.

2. CURRENT ASSETS

2.1. Stocks

On 30 June, 2015, the closing value of stocks was HUF 6,921 million (31 December 2014: HUF 6,629 million). The change is an increase by HUF 292 million, due to the increase in materials and goods by HUF 394 million and the decline of unfinished, semi-finished and finished goods by HUF 103 million.

2.2. Receivables

The closing figure of receivables as at 30 June 2015 was HUF 7,744 million, a decline by HUF 3,560 million compared to the 31 December figure (closing figure for 31 December 2014: HUF 11,304 million). Accounts receivable declined by HUF 2,967 million, advances paid declined by HUF 483 million, whereas other receivables declined by HUF 100 million.

2.3. Liquid assets

The closing figure of liquid assets on 30 June 2015 was HUF 2,141 million, HUF 1,116 million higher than on 31 December 2014 (HUF 1,025 million).

3. EQUITY AND RESERVES

The change occurred as follows:

Figures in thousand HUF

					-	
	Registered capital	Capital reserve	Share based payments reserve	Retained earnings	Other aggregate income	Total share- holders' equi- ty
Balance as at 1 Jan 2014	12 940 238	83 140	86 354	985 665	-19 313	14 076 084
Profit of current year				244 172		244 172
Other aggregate income					19 313	19 313
Share based expenditure made in equity instrument			35 375			35 375
Profit of share based payments drawn	95 056	-9 239	-24 426	20 298		81 689
Deferred tax of share based expendi- ture made in equity instrument			3 183			3 183
Balance as at 30 June 2014	13 035 294	73 901	100 486	1 250 135	0	14 459 816
Profit of current year				607 952		607 952
Rewrite of equity	4 220			(4 220)		0
Share-based expenditure made in capital instrument			0			0
Profit of share based payments drawn	8 041	-781	-3 893	3 388		6 755
Deferred tax of share based payments drawn			424	0		424
Balance as at 31 Dec 2014	13 047 555	73 120	97 017	1 857 255	0	15 074 947
Profit of current year				1 026 611		1 026 611
Balance as at 30 June, 2015	13 047 555	73 120	97 017	2 883 866	0	16 101 558

3.1. Share capital

RÁBA Nyrt.'s share capital consists of common shares with a nominal value of HUF 1,000 each, entitling the shareholders to the dividend announced in a particular period, and providing one vote at the General Meeting of the Company. On 30 June 2015, the share capital of the company was HUF 13,048 million.

3.2. Capital reserve

On 30 June, 2015, the capital reserve was HUF 73 million, equal to the difference between the cost and the face value of the repurchased Rába treasury shares.

3.3. Share option reserve

The general meeting of shareholders of the Company held 17 April 2014, authorised the Company to extend the term of the Management Share Option Incentive Programme expiring on 30 June, 2014, until 30 June, 2016, upon unchanged terms.

No share option was drawn during H1 of 2015.

3.4. Retained earnings

The retained earnings (HUF 2,884 million) changed by HUF 1,027 million, i.e. the net profit of H1 of 2015, compared to the closing balance of the previous year (HUF 1,857 million).

4. LONG-TERM LIABILITIES

4.1 Long-term liabilities

Long-term liabilities contain the amount of long-term loans and credits. The closing value of long-term liabilities as at 30 June, 2015 amounted to HUF 4,883 million, which was 24 per cent lower than the opening balance of the period (on 31 December 2014, the closing figure was HUF 6,424 million).

4.2. Provisions

The closing value of provisions as at 30 June 2015 was HUF 315 million, no major changes occurred compared to the situation as at 31 December, 2014.

5. SHORT-TERM LIABILITIES

5.1. Short-term credits and loans

The total amount of short-term credits and loans (HUF 2,079 million) decreased by 34.7 per cent compared to the closing value at the end of December 2014 (HUF 3,185 million). Thus the net borrowing of the Rába Group was HUF 4,821 million on 30 June 2015, a decline by HUF 3,763 million compared to the level as at 31 December 2014.

5.2. Short-term liabilities

The total short-term liabilities on 30 June 2015 amounted to HUF 9,950 million, which is a decline of 11.6 per cent compared to the closing value (HUF 11,252 million) as at December 2014. Accounts payable decreased by HUF 2,117 million, other liabilities increased by HUF 814 million.

PK 5. CONSOLIDATED CASH-FLOW STATEMENT

	Figures in thousand HUF	
	<u>H1 2014</u>	<u>H1 2015</u>
Cash-flows of operating activities		
Profit before taxation	441 396	1 293 748
Adjustment items related to items with no cash movement:		
Interest expenditure	29 410	21 907
Depreciation and amortisation	1 116 681	1 153 150
Impairment of intangible assets, real estate, machinery and fixtures	1 425	1 846
Impairment of bad and doubtful receivables and of long term receivables	3 734	-18 395
Impairment of stocks kept at net realisable value	76 594	93 893
Inventory reject	33 124	12 160
Provisions (release)	-67 001	-200
Share based payments made in equity instruments	25 189	0
Result from the sale, write-off and in kind contribution of real estate,	-6 828	-2 235
machinery and fixtures and intangible assets		
Revaluation of loans and credits at end of period	331 034	11 195
Changes in working capital:		
Changes in trade and other receivables	1 564 265	3 532 458
Changes in stocks	-381 925	-397 745
Changes in accounts payable and other liabilities	-262 060	-672 577
Profit tax paid	-228 265	-173 458
Interests paid	-94 205	-72 995
Net cash flows from operating activity	2 582 568	4 782 752
Cash-flows from investment activities		
Purchase of real estate, machinery and fixtures, as well as of intangibles	-984 420	-1 016 015
Revenues from the sale of real estate, machinery and fixtures	6 985	2 235
Interests received, dividend	1 298	4 999
Net cash flows used for investment activities	-976 137	-1 008 781
Cash flows from financing activities		
Cash flows from financing activities		0
Revenues from sale (purchase) of treasury shares	95 056	1 066 520
Borrowing	2 165 575	1 966 529
Repayment of loans and credits	-3 935 405	-4 624 561
Net cash flows from financing activities	-1 674 774	-2 658 032
Net increase/decrease of cash and cash equivalents	-68 343	1 115 939
•		

PK6. Major off-balance sheet items

Description	Value (HUF)
According to a separate list*	

* The bank loans of the Rába Group amount to HUF 6,962 million, of which the loans secured with liens and mortgages on movable assets and real property amount to HUF 6,962 million.

The amount of bank guarantees issued on behalf of the Rába Group is HUF 913 million.

		Total equity						Series listed ¹			
Description of owner- ship		ginning (year (1st Janu)		Α	At end of term (30 June)			At be- ginning of term		At end of term	
	% ²	% ³	% ²	% ³	% ²	% ³	%	Pcs	%	Pcs	
Domestic institutional/ corporate	4.42	4,.6	595 475	3.90	4.03	526 040					
Foreign institutional/ corporate	0.54	0.56	72 635	1.92	1.99	259 239					
Foreign private individ- ual	0.24	0.25	32 198	0.07	0.08	9 860					
Domestic private indi- vidual	17.82	18.40	2 400 970	17.12	17.67	2 306 139					
Employees, managing executives	0.14	0.14	18 738	0.14	0.14	18 738					
Treasury shares	3.16		425 891	3.16		425 891					
Shareholder forming part of general govern- ment ⁴	73.68	76.09	9 927 539	73.68	76.09	9 927 539					
International Develop- ment Institutions ⁵	0.00	0.00	0	0.00	0.00	0					
Other ⁶	0.00	0.00	0	0.00	0.00	0					
TOTAL	100.00	100.00	13 473 446	100.00	100.00	13 473 446					

RS1. Ownership structure, ratio of participation

¹If the series listed equals the total equity, it need not be filled in if so indicated. If more than one series are listed on the Stock Exchange, the ownership structure should be specified for each series.

² Ownership ratio

³ Voting right ensuring participation during the decision making process at the issuing general meeting of shareholders. If the ownership ratio and the voting right are the same, only the column regarding the ownership ratio needs to be filled in/published while stating such fact!

⁴ E.g.: ÁPV Rt., Social Security, Local Government, 100% state-owned companies, etc.

⁵ E.g.: EBRD, EIB, etc.

RS3. List and introduction of shareholders with a stake exceeding 5%

Name	Nationality ¹	Activity ²	Quantity (pcs)	Ownership stake (%) ³	Voting right (%) ^{3,4}	Comment ⁵
Hungarian State Holding Company Ltd. (MNV Zrt)	D	G	9 925 829	73,67	76,07	

¹ Domestic (D), Foreign (F)

² Asset manager(A). General government (G). International Development Institution (IFI). Institutional(I).

Business entity (B) Private (P). Employee. Managing executive (E)

³ Should be rounded to two decimal figures

⁴ Voting right ensuring participation during the decision making process at the general meeting of shareholders of the issuer.

⁵ E.g.: strategic investor, financial investor, etc.

RS2. Changes in the number of treasury shares during the current year (No. of pcs.)

	1 January	31 March	30 June
At corporate level	425 891	425 891	425 891
Subsidiaries			
Total	425 891	425 891	425 891

All of the shares repurchased are directly owned by the parent company

TSZ1. Headcount of full-time employees (No. of people)

	End of base period	Beginning of Current Year	End of current period	
Company level	18	16	18	
Group level	1 844	1749	1 728	

The consolidated closing headcount as at 30 June 2015, was 1,728, which represented a decline in headcount by 6 per cent compared to the end of the base period.

TSZ2. Managing executives, strategic employees

Type ¹	Name	Position	Beginning of man- date	End/ termi- nation of mandate	Shares held (pcs)
BD	István Pintér	Chairman of the BD	2005		7 082
BD	Alan Spencer	Board member	2006		0
BD	Dr. Zoltán Borbíró	Board member	2012	2013	n.a.
BD	Dr. Tibor Zoltán Hajdu	Board member	2012		0
BD	Dr. Miklós Rátky	Board Member	2014		
BD	József Steigler	Board member	2013		0
BD	Dr. Péter Székács	Board member	2012	2014	0
BD	István György Filótás	Board member	2015		0
BD	György Wáberer	Board member	2012		0
SB	Dr. Csaba Polacsek	Chairman of the SB	2012		0
SB	Dr. Tamás Berencsi	SB member	2013		0
SB	Dr. János Kerékgyártó	SB member	2012		0
SP	István Pintér	Chief Executive Officer	2003	Definite	7 082
SP	Béla Balog	Deputy CEO	2004	Indefinite	3 332
SP	Ádám Steszli	HR and controlling di- rector	2014	indefinite	1664
SP	Ákos Farkas	Purchasing and Asset Mgmt. Director	2013		1 664
SP	István Pintér	Managing Director	2004	Indefinite	7 082
SP	László Urbányi	Managing Director	2005	Indefinite	3 332
SP	János Torma	Managing Director	2005	Indefinite	1 664
Total nu	mber of shares owned	(pcs):			18 738

1 Employee in strategic position (SP), Member of the Board of Directors (BD), Member of the Supervisory Board (SB), Member of the Board (ITT)

The General Meeting of Shareholders of Rába Nyrt, with its resolution adopted by the extraordinary general meeting of shareholders recalled, effective 2 July, 2015, Dr. Tamás Berencsi and Dr. János Kerékgyártó from the Supervisory Board and Audit Committee of the Company and at the same time elected Dr. Mónika Bartha and Mr. László Somodi to the Supervisory Board and – pursuant to the Articles of Associations of the Company – to the Audit Committee, for the period until 20 June, 2017. The extraordinary general meeting of shareholders elected Dr. Zsolt Harmath to the Board of Directors for the period until 2 July, 2020. None of Dr. Mónika Bartha, Mr. László Somodi or Dr. Zsolt Harmath hold any Rába shares.

Data in HUF thousand

RÁBA NYRT. (INDIVIDUAL) BALANCE SHEET (HAS)

Description of item 31.12.2014 30.06.2015 Index Invested assets 16 311 916 16 260 535 99.69% 82.18% Intangible assets 17 326 14 239 Fixed assets 5 977 151 5 928 857 99.19% Financial assets invested 10 317 439 10 317 439 100.00% **Current assets** 2 250 562 3 027 405 134.52% Stocks 348 591 348 627 100.01% Receivables 1 223 192 673 258 55.04% Securities 380 254 380 254 100.00% Liquid assets 298 525 1 625 266 544.43% 50 774 393.20% Active accruals 12 913 TOTAL ASSETS 18 575 391 19 338 714 104.11% 14 979 563 Shareholders' equity 15 035 183 99.63% **Registered** capital 13 473 446 13 473 446 100.00% Of which: ownership stake repurchased at face value 425 891 425 891 100.00% Capital reserve 127 654 127 654 100.00% **Retained earnings** 1 352 273 1 053 829 77.93% **Fixed reserves** 380 254 380 254 100.00% -298 444 Net profit -55 620 81.36% **Provisions** 84 454 84 454 100.00% Liabilities 3 346 470 4 094 297 122.35% Short-term liabilities 3 346 470 4 094 297 122.35% **Passive accruals** 109 284 180 400 165.07% 19 338 714 **TOTAL LIABILITIES** 18 575 391 104.11%

RÁBA NYRT. (INDIVIDUAL) PROFIT AND LOSS STATEMENT (HAS)

Data in thousand HUF No H1 2014 H1 2015 Index **Description of item** Net sales revenue 605 335 630 523 104.16% Ι. II. 111 480 112 869 101.25% Direct costs of sales Ш. 493 855 104.82% **Gross sales revenue** 517 654 IV. Indirect sales costs 530 193 510 444 96.28% V. 27 352 178 0.65% Other revenues VI. Other expenditures 83 995 84 844 101.01% Α. **OPERATING PROFIT** -92 981 -77 456 16.70% -82 880 127.28% Β. **Profit of financial transactions** 22 613 C. **ORDINARY BUSINESS PROFIT** -175 861 -54 843 68.81% D. EXTRAORDINARY PROFIT -2 750 -777 71.75% Ε. **PROFIT BEFORE TAXATION** -178 611 -55 620 68.86% XII. TAX LIABILITY 0 0 F. **AFTER-TAX PROFIT** -178 611 -55 620 68.86% **NET PROFIT** G. -178 611 -55 620 68.86%

PK1. General information pertaining to the financial data

	Yes	Νο		
Audited		X		
Consolidated	X			
Accounting prin	ciples	Hungarian	IFRSX	Other

Other:

Declaration of liability

We, the undersigned, authorised signatories of the Company, hereby declare that the data and statements contained in the half-year report are true and accurate. The report reflects the true and fair value of the Company's assets, liabilities, financial position, profit and loss, the situation, development and performance of the business and also describes the main risks and factors of uncertainty. The Company does not conceal any fact that is important for assessing its financial and economic position.

In the context of the half-year report, Rába Nyrt wishes to emphasize the following:

- The figures shown in the half-year report are unaudited but have been compiled from the available data relying on the best efforts of the management.
- Rába has prepared its half-year report in compliance with the requirements of the Stock Exchange Regulations and in consideration of the IAS 34 Standard (interim financial statement).

Győr, 6 August, 2015.

István Pintér Chairman-CEO Béla Balog CFO